

# DR. CONSUELLA HOPKINS

INVESTOR | DEVELOPER | FINANCIAL EXPERT | KEYNOTE SPEAKER

CONTACT & INQUIRIES



CDH@Consuellas.com



LinkedIn: Dr. Consuella Hopkins

Message from Dr. Hopkins:

*"I believe in community-centric real estate investments that create long-term value for both property owners and local residents. By combining strategic financing, tax optimization, and incremental development, I help transform underutilized properties into thriving commercial and mixed-use spaces that uplift entire neighborhoods."*



## PROFESSIONAL EXPERIENCE

Dr. Consuella Hopkins has 30+ years of professional experience in accounting, tax strategy, and business consulting. She is the founder of CDH & Associates, a full-service accounting and tax practice serving individuals, small businesses, and real estate professionals. Dr. Hopkins also established CDH Developments, through which she's:

- Led major renovations of underperforming properties —most notably the 7,600 sq. ft. Swella's Ville Office Studios & Suites (SVOSS).
- Reached the funding & investment phase of a largescale, mixed-use residential and commercial development project planned for the South Bend, Indiana community.
- Structured profitable real estate investments leveraging her accounting background to reduce tax burdens and secure attractive financing terms.
- Maintained an 18% cash-on-cash return on select commercial office developments in her portfolio.

Her combined expertise in accounting, tax optimization, and real estate project management makes Dr. Hopkins a sought-after partner for value-add development projects. She has also been featured in local business journals and was recognized by WUBS 89.7 FM as "Person of the Year."

## RECENT AWARDS & HONORS

- Presidential Lifetime Achievement Award (December 28, 2024), celebrating her lifelong commitment to community revitalization and financial literacy
- Honorary Doctorate, acknowledging her impact on economic development and educational outreach



Visit [CDHEmpowermentGroup.com](http://CDHEmpowermentGroup.com) for more details on Dr. Consuella Hopkins and the CDH Ventures.

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## REAL ESTATE DEVELOPMENT JOURNEY

Central to Dr. Hopkins's philosophy is an incremental approach—focusing on underutilized or undervalued properties that can be rejuvenated to generate stable returns while benefiting local communities. Through her leadership at CDH Developments, she has:

- Transformed commercial spaces into high-occupancy office suites that support local entrepreneurs and small businesses.
- Facilitated mixed-use projects like The Village, a proposed 130,000 sq. ft. development slated to feature commercial storefronts, office spaces, and residential units.
- Collaborated with city officials and nonprofit organizations to ensure new developments align with local economic and social goals.

Dr. Hopkins applies financial expertise from her accounting firm to each stage of her real estate projects—from property acquisition and due diligence to cost management, cash-flow analysis, and strategic exit planning.



## INVESTING BACK INTO THE COMMUNITY

For Dr. Hopkins, real estate investment is more than a path to profit—it's a vehicle for empowering communities. She dedicates time and resources to:

- Mentoring Women Entrepreneurs
- Offering practical guidance on leveraging tax advantages, securing funding, and expanding business operations.
- Financial Literacy Workshops
- Through her Good Money Multiplier (GMX) program, she shares her expertise and wealth-building strategies with current and aspiring business owners.
- Youth Empowerment Initiatives
- Collaborations with local organizations introduce financial education at an early age, equipping the next generation with the tools for success.
- Her non-profit organization, the Swella's Ville Foundation

Beyond her personal achievements, Dr. Hopkins is positioning her son, Michael Martin, to assume a leadership role at CDH & Associates—ensuring the firm's legacy of high-quality tax services continues under a new generation of expertise.

Looking ahead, Dr. Hopkins envisions expanding her community-driven real estate model into additional markets, creating a ripple effect of economic vitality and sustainable growth wherever she invests.

## BOARD MEMBERSHIPS

- Swella's Ville Foundation
- Dteams.org
- Lincoln Way West Revitalization Committee
- Economic Development Commission
- Venues, Parks, & Arts for the City of South Bend

To Learn More About Current Investing Opportunities, Visit [CDHDevelopments.com](https://CDHDevelopments.com)